## STATE OF NORTH DAKOTA

## **SECURITIES COMMISSIONER**

In the Matter of Investment Centers of America, Inc.; and Larry A. Fust;	) CONSENT AGREEMENT
Respondents.	)

Whereas, the North Dakota Securities Commissioner has advised the Respondents, Investment Centers of America, Inc. and Larry A. Fust, that the Commissioner is prepared to commence formal action pursuant to North Dakota Century Code Chapter 10-04; and

Whereas, the Respondent, Investment Centers of America, Inc. (ICA) (CRD # 16443), is a broker-dealer operating in the State of North Dakota is, and for all times relevant to this matter, has been registered as a broker-dealer with the Securities Department; and

Whereas, the Respondent, Larry A. Fust (CRD # 1268008), is a securities agent employed by and associated with ICA and is, and for all times relevant to this matter, has been registered as a securities agent with ICA; and

Whereas, the Securities Department received a written complaint from a North Dakota resident alleging that ICA and Fust made unsuitable recommendations in the accounts of the complainant and his deceased wife, in that the investments recommended were aggressive investments, while the investors' risk temperament was recorded on the records of the Respondents as "Average", and further alleging that ICA did not properly supervise its agent, Fust, with regard to the activity described above; and,

Whereas, pursuant to N.D.A.C. §§ 73-02-09-02(4) and 73-02-09-03(6), it is an dishonest or unethical practice for any broker-dealer or agent to recommend the purchase or sale of a security unless the person had a reason to believe that the recommendation was suitable to the investor; and.

Whereas, the Securities Commissioner has determined that Respondents engaged in unsuitable transactions in the account of the North Dakota resident complainant, and engaged in dishonest or unethical practices as defined by N.D.A.C. §§ 73-02-09-02(4) and 73-02-09-03(6); and,

Whereas, the Respondents deny any wrongdoing or violation of applicable rule or statute, and are prepared to contest a Complaint filed by the Commissioner relative to this matter, but also recognize the costs and expenses of such defense would be significant; and,

Whereas, Respondent ICA has made an offer to the investor to settle and resolve his complaint, and the client has accepted the offer. The settlement and payment by ICA of the settlement amount is a condition to this Consent Agreement; and,

Whereas, Respondents acknowledge their rights to a hearing on this matter and waive these rights to a hearing and to present arguments to the Commissioner; and,

Whereas, Respondents agree to resolve this matter with the Securities Commissioner by this Consent Agreement.

## NOW, THEREFORE, IT IS AGREED, THAT:

- Respondent ICA has agreed to and does herewith make a payment, in the amount of \$6,000, to the Investor Education and Technology Fund, administered by the Securities Department.
- 2. This Agreement shall be effective upon signature of all parties listed below.
- This Consent Agreement constitutes the entire settlement agreement between the Respondents and the Securities Commissioner, there being no other promises or agreements, either expressed or implied.

Signed and Sealed this

day of

Karen J. Tyler, Securities Commissioner

North Dakota Securities Department

State Capitol-5th Floor 600 East Boulevard Ave. Bismarck, ND 58505-0510

(701) 328-2910

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	Dated this day of, 2006.
	Investment Centers of America
	5555 Grande Market Drive
	Appleton, WI 54913-8403
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	GERRY GUNDERSON
	By: SR. VICE PRESIDENT
	INVESTMENT CENTERS OF AMERICA, INC.
	Its:
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	Subscribed and Sugar Information (Information Information Informat
	Subscribed and Sworn before me this // day of Outlander, 2006.
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	ALEXANDRIA J GRAFF Notory Public
	State of North Dakota My Commission Expires April 11, 2012  Notary Public
	(Notary Seal) State: NI) County: Sully My Commission Expires:
	My Commission Expires.
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	Dated this day of
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	(My Ty)
	Larry A. Fust
	212 N. 4th Street
	Bismarck, ND 58502
	and the state of t
	Subscribed and Sworn before me this day of
	ALEXANDRIA J GRAFF
	Notary Public State of North Dakota
	MAY Commission Expires April 11, 2012
	Notary Public States (Market States
	(Notary Seal) State: M. County: Sullifly
	My Commission Expires: